FROM: Rick Holmes

SUBJECT: Current Shipment Schedules for Commercial Heating Products

Current shipping schedule will be updated and will be a good resource for you to quote your customers. We encourage you to check with our sales team when shorter lead times are requested. Our goal is to offer industry competitive lead times and pricing.

Commercial Heating Products		Normal	Premium	Price	
		Shipment	Shipment	Adder	
<u>Duct Heaters</u>					
			2 weeks	+10%	
QUA/HUA Open Coil, Slip-in Heaters	and with Remote Panels	3 weeks	1 week	+30%	
		72 hours		+45%	
			Available per PC		
Custom Open Coil Heaters		3 weeks	HEAT		
			Offering		
Custom Finned Tubular Heaters		4 weeks		-	
Heaters with NEMA 4 or NEMA 12 Enclosures		6 weeks			
ULTRA-SAFE/277 Series, EP2/220-Series and Custom Explosion-proof Duct Heaters		8 weeks			
Remote Panels for use with Custom Duct Heaters 6 weeks		6 weeks			
Unit Heaters					
ULTRA-SAFE/233-Series Explosion-proof Heaters					
Assembly Stock		2 weeks			
Custom		6 weeks			
Compact/236-Series Explosion-proof Heaters		3 weeks			
TRIAD/234-Series Washdown/Corrosion Resistant Heaters					
Assembly Stock		2 weeks			
Custom		4 weeks			
Industrial IUH/238-Series Heaters					
Assembly Stock		3 weeks			
Custom		4 weeks			
Commercial UHIR/240-Series Heaters					
Assembly Stock		2 weeks			
Custom		4 weeks			
Commercial UCI/926-Series, ULI/924-Series, UVI/928-Series and		2 weeks			
UPI/927-Series Heaters	7-Series Heaters				
Explosion-proof Convectors					
254-Series Convector Heaters					
Assembly Stock		2 weeks			
Custom		2 weeks			
Wall, Ceiling and Floor Heaters					
WAI/933-Series Wall Heaters	CUI/922-Series Cabinet Heaters				
 WCI/932-Series Wall Heaters 	 CDI/936-Series Ceiling Heaters 				
• EWI/935-Series Wall Heaters	• CDIR/937-Series Ceiling Heaters	2 weeks			
WHI/940-Series Wall Heaters	• CCI/931-Series Ceiling Heaters	(a)			
 WLI/934-Series Wall Heaters 	• TSI/938-Series Toe-Space Heaters				
WRI/930-Series Wall Heaters	• FFI/939-Series Floor Insert Heaters				

Commercial Heating Products		Normal Shipment	Premium Shipment	Price Adder		
Baseboard and Convector Heaters						
 BBI/903-Series Baseboard Heaters BCI/904-Series Sill-Height Heaters BCSI/906-Series Sill-Height Heaters BII/905-Series Sill-Height Heaters BISI/906-Series Sill-Height Heaters BAI/908-Series Convector Heaters 	 BASI/909-Series Convector Heaters BMI/914-Series Draft Barrier Heaters BHI/916-Series Draft Barrier Heaters CAI/911-Series Cabinet Convector Heaters CASI/912-Series Cabinet Convector Heaters 	2 weeks				
Radiant Panels						
AS Series Ceiling Panel Heaters Cove Heaters		4 weeks				
Quartzone Infrared Heaters		2 weeks				
<u>Thermostats</u>						
In-stock Thermostats Catalogs C10/20 and C23/90		1 week				
Replacement Parts						
In-stock replacement parts for Commercial Heating Products		48 hours	24 hours	+25%		
Replacement Open Coil Elements		1 week	72 hours			
Replacement Finned Tubular Elements		4 weeks				

Notes:

- (a) Special and custom colors, non-cataloged voltages and wattages can affect schedules; consult the sales team for lead times.
- (1) Shipment schedules are based upon the date the order is received in-house by the factory. Shipment schedules indicated apply only when the order is released for immediate manufacturing and delivery and when the customer has approved any required submittals or drawings. Weeks are defined as seven day/calendar weeks, holidays and factory shut down days are not included as scheduled days.
- (2) Where shipment is indicated in hours, the scheduled shipping date is determined as the equivalent number of working days (shipment in hours divided by 24) from the date the order is received, providing that the order is received at the factory by noon, CST. Order received after noon will have one day added.
- (3) Schedules placed on orders at the time of receipt are preliminary. If significant changes in these schedules are required due to capacity or parts problems, inadequate order information, customer hold requests, or credit issues, a revised schedule will be established and the customer will be advised.
- (4) Unusual construction features or requirements for special order components, large quantities, or prototype runs may dictate longer shipping schedules than indicated above.
- (5) Premium shipments will be considered for all products. If a reduced lead time is required, check with the factory. Every effort will be made to accommodate the customer's request.